

# A Framework for Capturing the Business Benefits of Railway Digitalization

Ein Konzept zur Realisierung der wirtschaftlichen Potentiale der Bahndigitalisierung

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# What's slowing down implementation of ETCS and PTC?

## Notes

ETCS = European Train Control System

PTC = Positive Train Control

Both are digital systems designed to improve the safety of railway operations.





*Madraghi*

1000

**No obvious business benefit.**

100

EURO  
ΕΥΡΩ  
ЕВРО





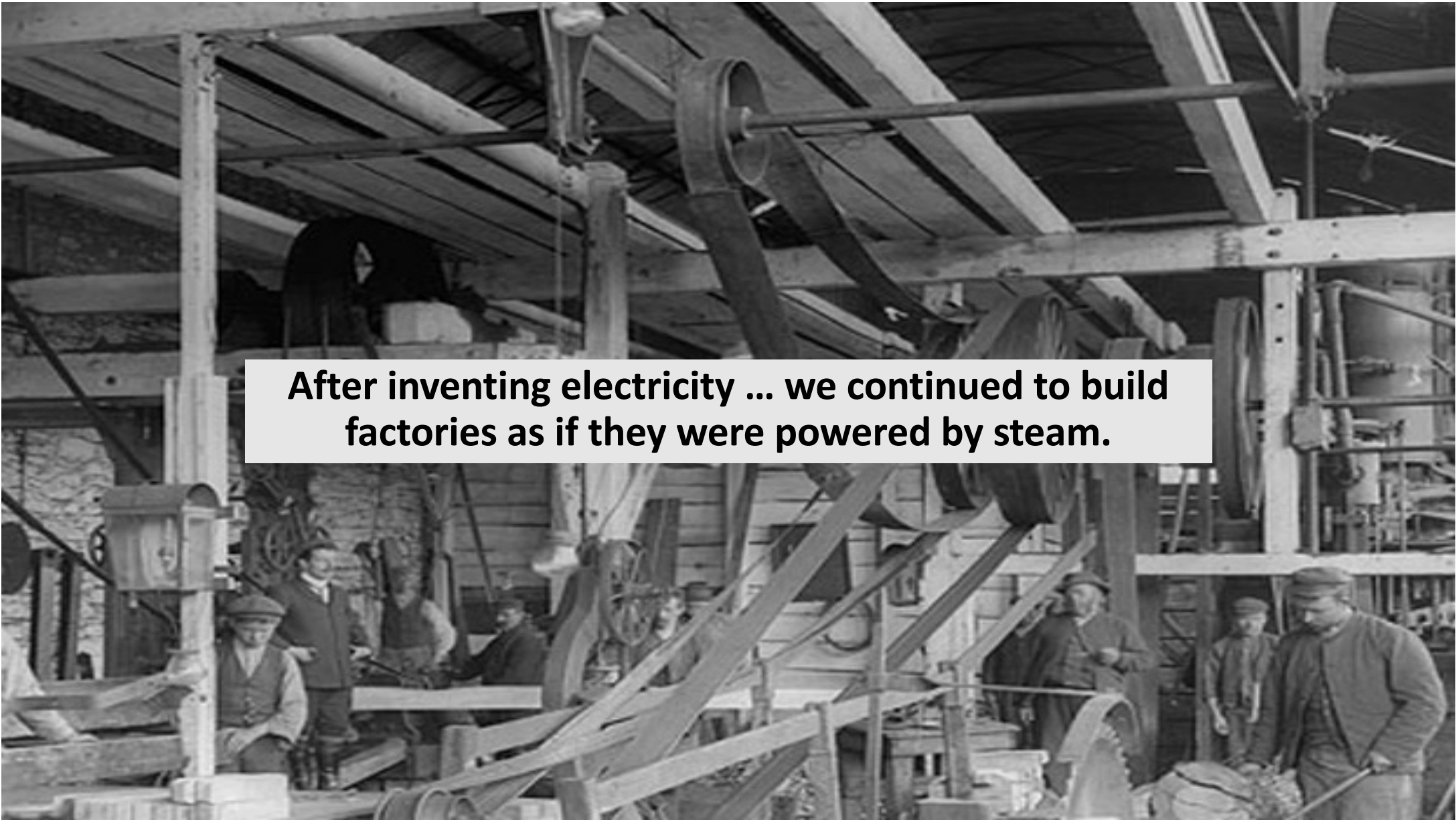
AANKOMST RADIO ALTERNATOREN

DEPARTS SECOURS  
HULPUITGANGEN

DEPART TENSION STABILISEE  
UITGANG GESTABILISEERDE SPANNING

We've been here before.





**After inventing electricity ... we continued to build factories as if they were powered by steam.**





**We needed to learn how to redesign our factories to take full advantage of electricity.**



It's the same with digitalisation:

**“You can see the computer age everywhere except in the productivity statistics.”**

- Robert Solow, 1987





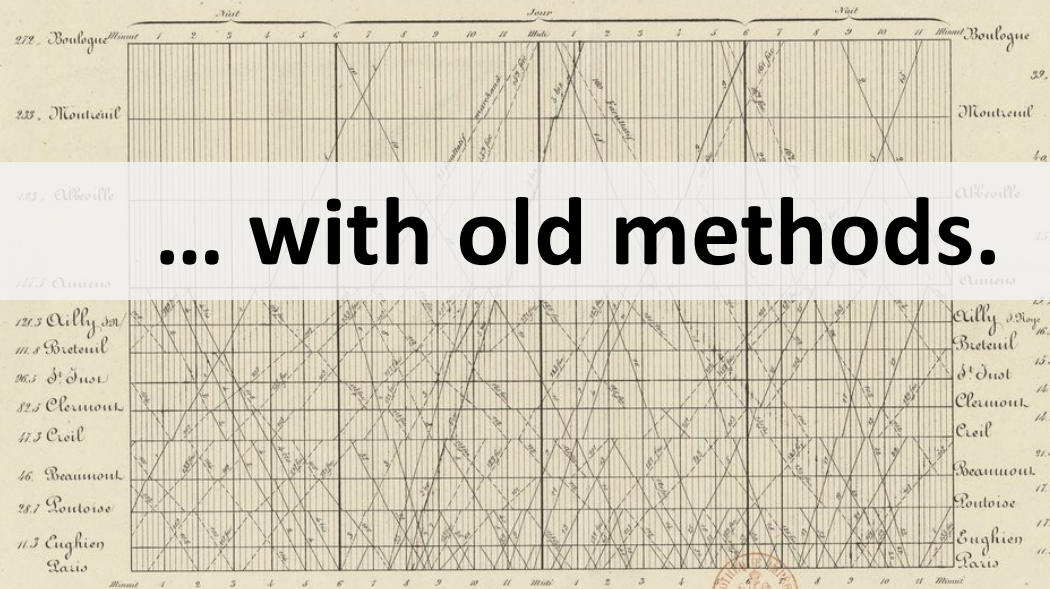
GE DL 1853-304

304-53



Service du 1<sup>er</sup> Août 1852.

LIGNE DE PARIS A BOULOGNE.



... with old methods.

DL 304 1853

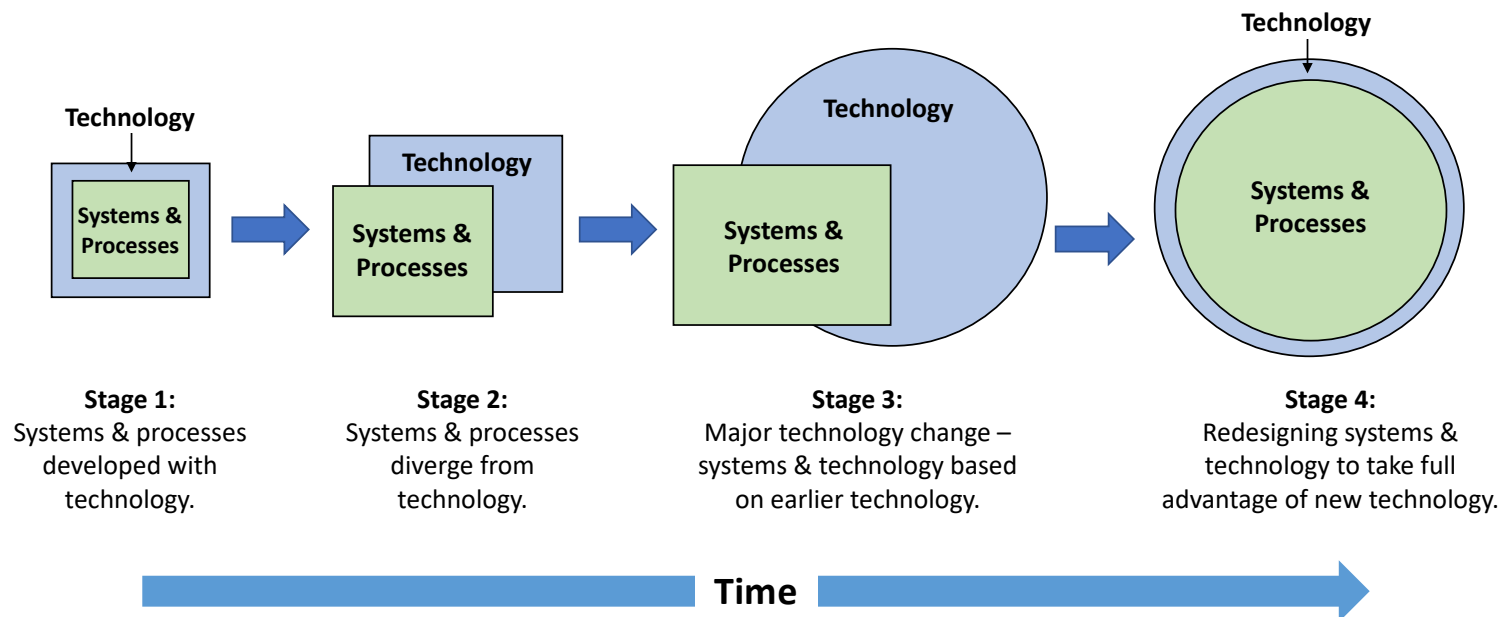
**Productivity gains come from ...**

***redesigning business systems and processes  
to take full advantage of new technology***

**... rather than simply applying  
new technology to existing processes.**



# Business Lifecycle: Systems & Processes vs. Technology



# New Technology



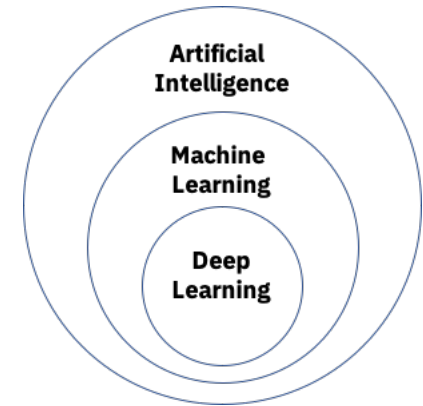
**Data Collection:  
Smart Sensors**



**Data  
Communications**



**Data Processing  
+ Storage**



**Data Driven Analysis +  
Decision-making**

... allows railways to ...

*create timetables in real time*

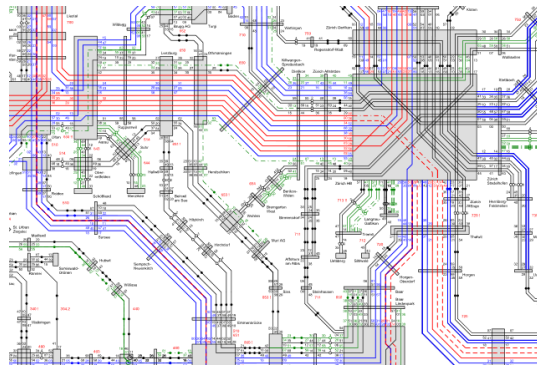
... but, the real business benefits come  
from combining new technology with ...



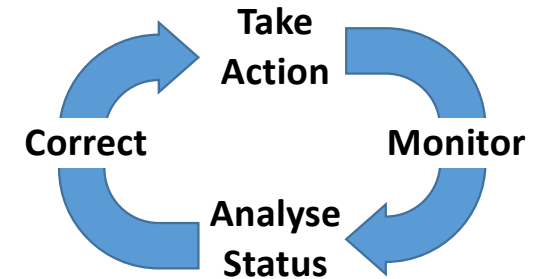
# New Business Systems & Processes

<b>Production Plan</b>		
<b>Time</b>	<b>Task</b>	<b>Owner</b>
10:38:30...	"Doors Closing"...	TrIS
10:39:00...	Blow whistle.....	Guard
10:39:20...	Lock Doors.....	Driver
10:39:25...	Visual Check.....	Driver
10:39:30...	Movement Auth..	Signaller
10:39:40...	Train Moving .....	Driver
10:39:20...	Set points A.....	System
10:39:25...	Visual Check	

**Precise  
Production Planning**



**Customer-focused  
Objectives**

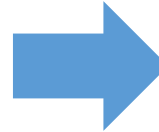


**Closed Loop  
Processes**

# 1 - Precise Production Planning

<b><i>Timetable</i></b>		
<u>Depart</u>	<u>Destination</u>	<u>Arrive</u>
10:38.....	Høje Taastrup .....	10:55
10:42.....	Valby .....	11:15
10:45.....	Aarhus .....	14:30
10:45.....	Fredericia .....	12:45
10:50.....	Hedensted .....	11:42
10:51.....	Hinnerup ...	

**Departure/Arrival  
Times**



<b><i>Production Plan</i></b>		
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**Precise  
Tasks**

# Precise Production Planning

Staff know exactly what to do.

Specific tasks can be monitored.

Opportunity to simplify processes.

***Production Plan***

## ***Production Plan***

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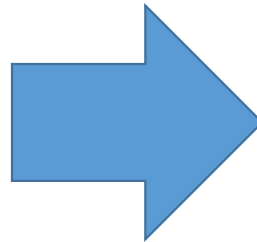
**Precise  
Tasks**



### ***Production Plan***

Time	Task	Owner
10:38:30....	"Doors Closing"...	TrIS
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# Opportunity



Use development of a precise production plan to  
*re-think* *old operating and business practices.*

The background of the slide is a close-up photograph of many onions. Some onions are whole with their papery skins, while others are partially peeled, revealing the white flesh underneath. The lighting is warm, highlighting the textures of the onion skins.

## **Simplifying Processes**

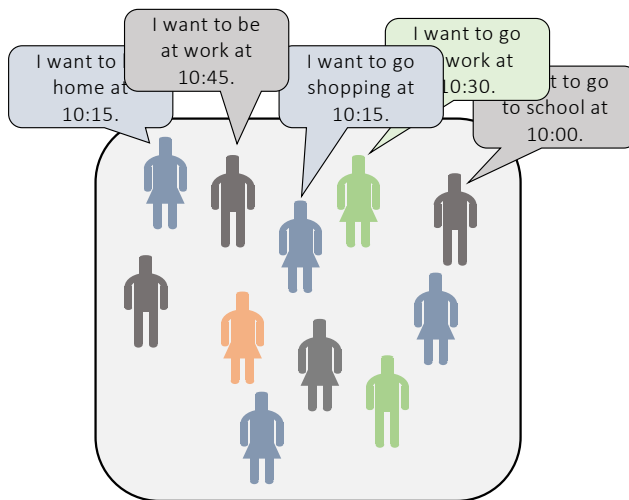
Railway processes are like onions: a core of customer serving functions, surrounded by layers of unnecessary administrative, regulatory and institutional functions.

**Simplifying processes is an opportunity to improve customer service and increase railway efficiency.**

*→ Bonus: it also speeds-up the processing algorithm!*



## 2 - Customer-focused Objectives



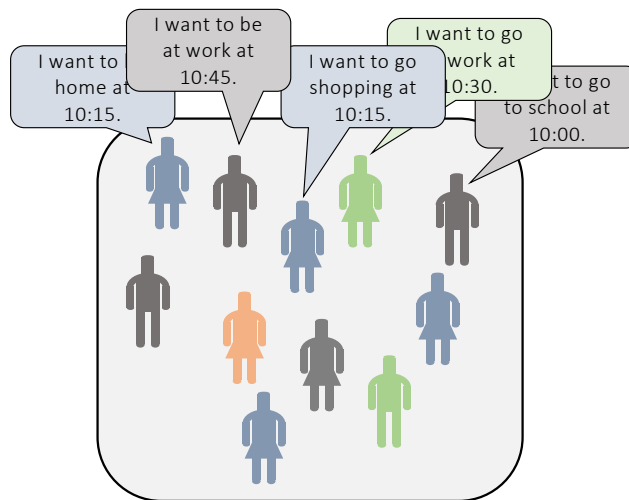
**Customer  
Needs**



<i><b>Timetable</b></i>		
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**Departure/Arrival  
Times**

# Customer-focused Objectives



**Customer  
Needs**

**Trip chains → connections**

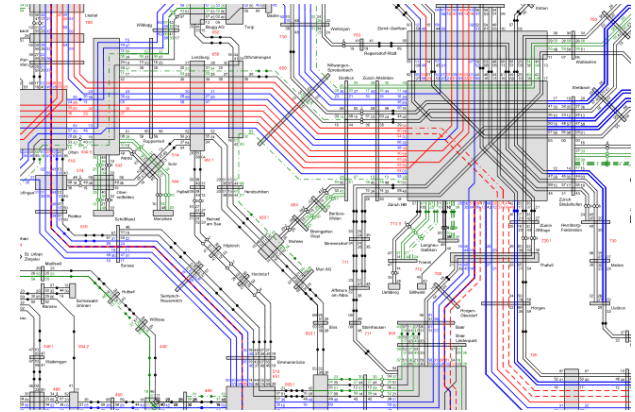
**Internal customers (maintenance)**

**Specialised services and needs**

***Service Intentions***



# Service Intentions



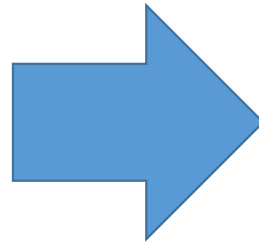
## ***Describe a customer's functional transport needs.***

- new parameter developed to provide a quantifiable measure of customer needs.
- serves as an objective function for production plan scheduling algorithms.
- developed by analysing the functional qualities inherent in integrated periodic timetables and generalising (based on SBB Puls90 research).

***Obtaining the full benefits of new technology often requires developing new parameters made possible by new technology!***



# Opportunity

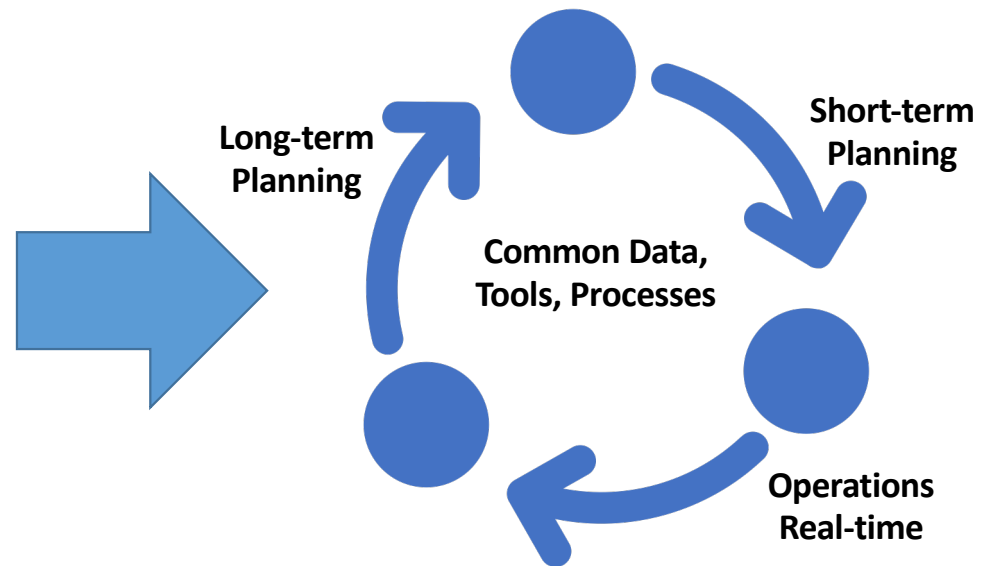


Use digital data from ETCS to  
re-focus railways on the needs of today's customers.

### 3 – Closed Loop Processes



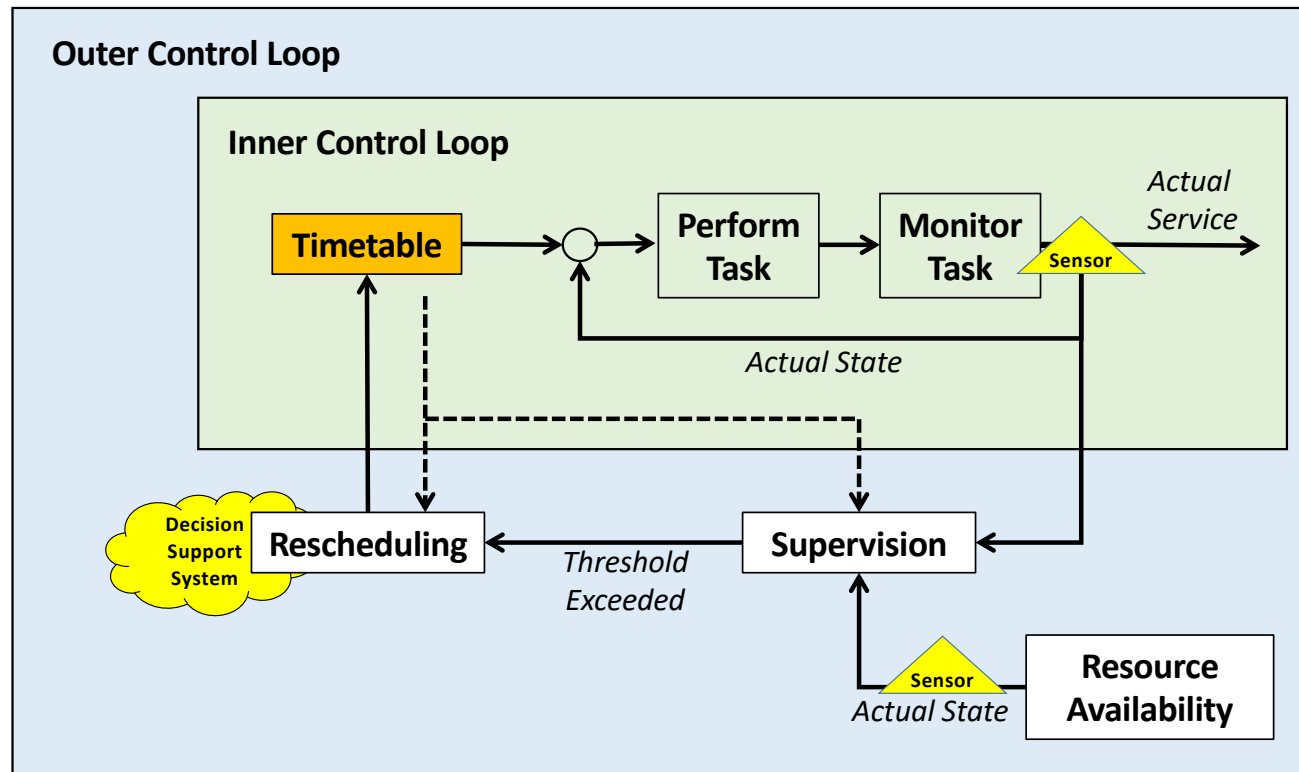
**Planning and  
Operating Silos**



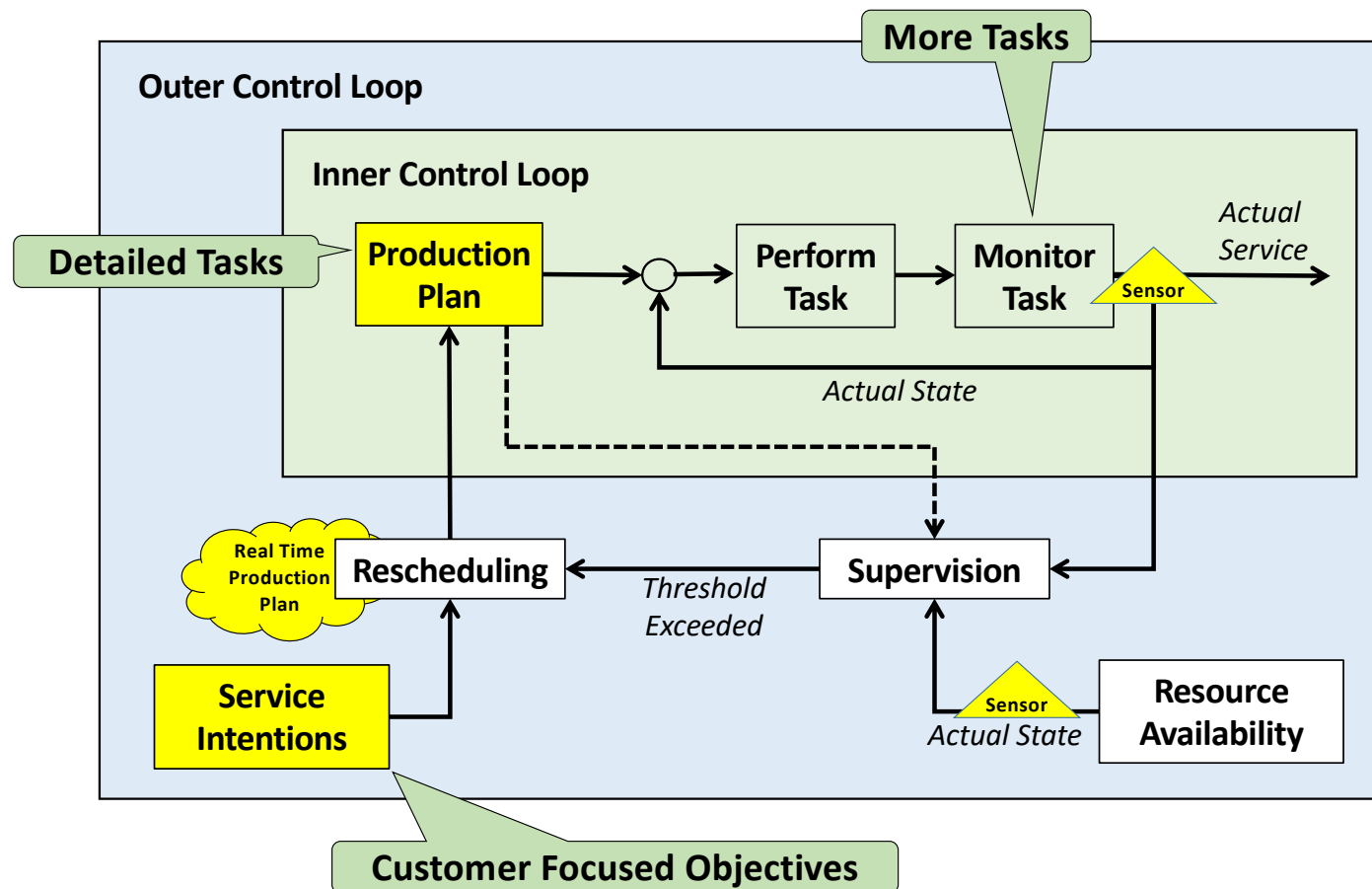
**Fully Integrated Planning  
and Operations**



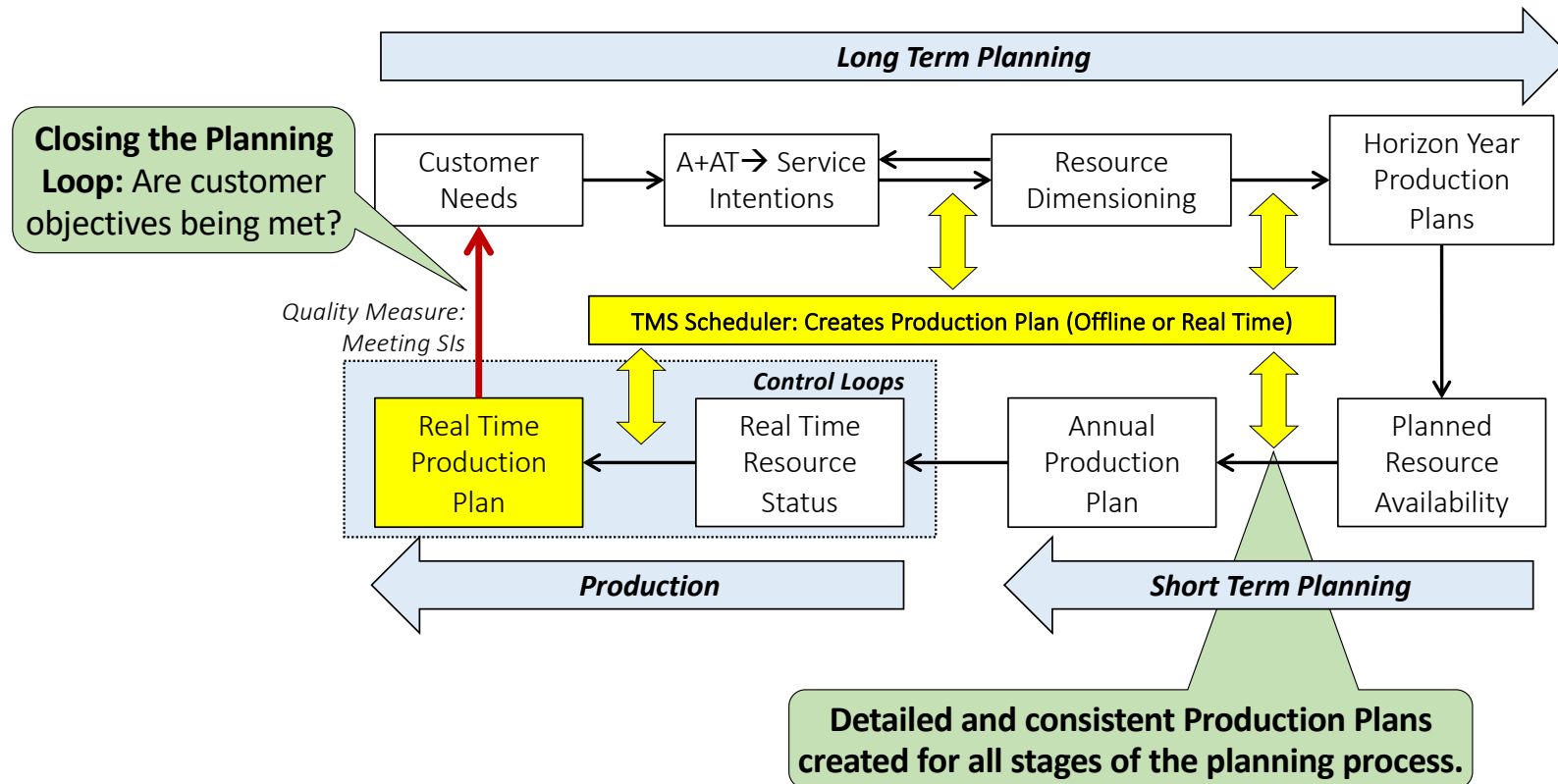
# Control Loops Closed: New Tech + Old Processes



# Control Loops Closed: New Tech + New Processes



# New Closed Loop: Planning and Operations






Use digital technology + new approach to  
*Integrate* planning processes and tools  
... to increase service quality and operating efficiency.



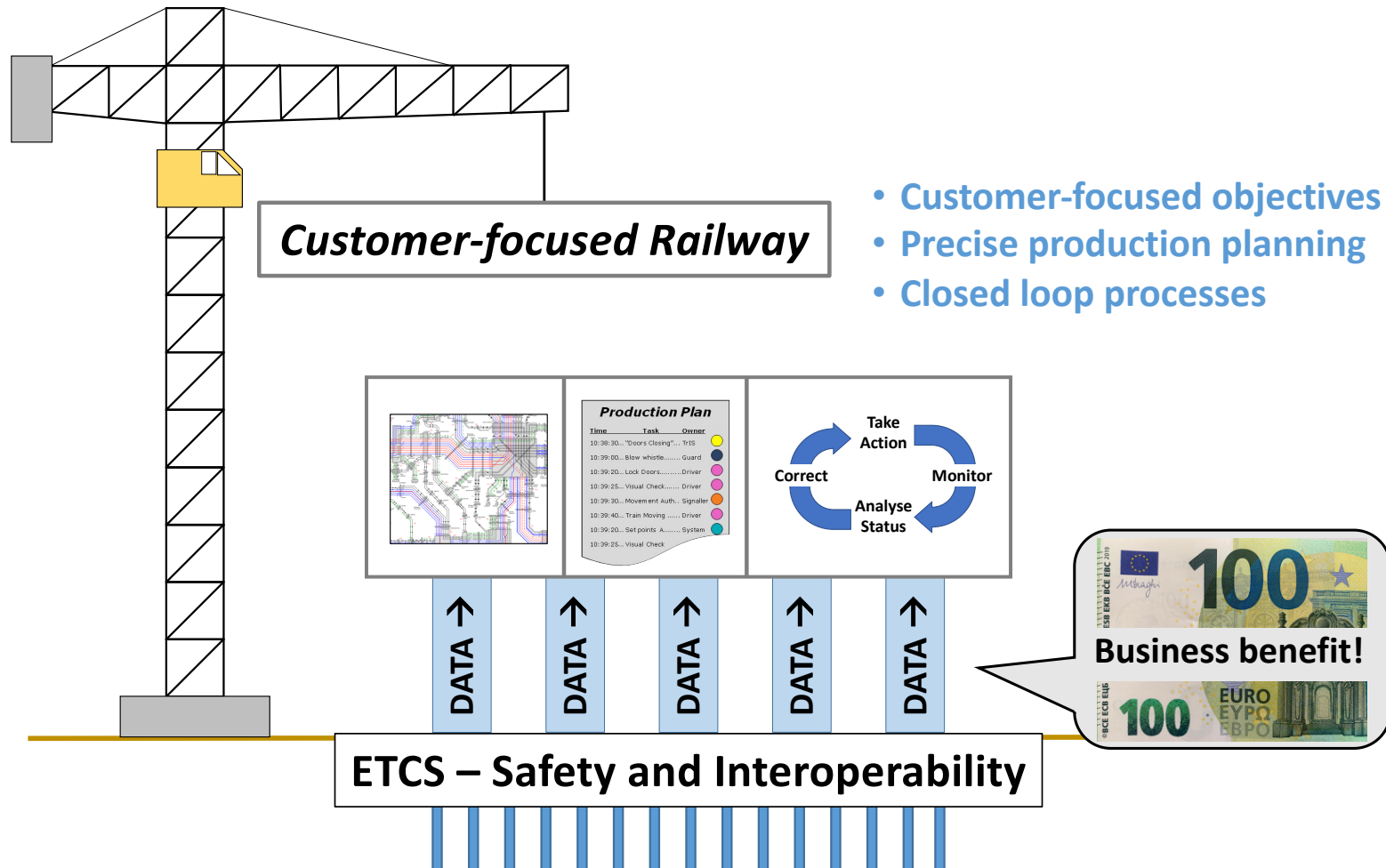
**Our systems and processes reflect the technology of their time.**





**To achieve the full benefits of digitalisation,  
we must revise railway systems and  
processes to reflect today's technology.**

# The Framework.



# References

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- Iran tractor factory, photo by amin khorsand on Unsplash.
- Historic graphic timetable: Bibliothèque nationale de France.
- Railway sensor: <https://www.tugraz.at/institute/igms/projects/current-projects/condition-monitoring-of-railways-with-distributed-fos/>
- Supercomputer: [https://commons.wikimedia.org/wiki/File:Sierra\\_Supercomputer\\_\(48002385338\).jpg](https://commons.wikimedia.org/wiki/File:Sierra_Supercomputer_(48002385338).jpg)
- All other photos and diagrams: Andrew Nash

## Links

About the author and publication downloads: <https://andynash.com>